



The Ultimate Collector

The collection department is a special unit needed by every credit union. Instinctively we know that the ultimate collector uses a unique blend of persistent, friendly, persuasive conversation to convince the member that settling their overdue debt is priority number one. Finding the ultimate collector for your credit union? Well that is a bit tougher.

The ultimate collector has specialized specific knowledge to manage tough collection scenarios such as bankruptcy, mortgage defaults, repossession and a whole lot more. Sometimes collection department need may only be part time which brings up a different set of challenges in recruiting a collector with just the right skills to reduce deficiency balances. Many credit unions have found that the knowledge and experience that is needed to make a collection department hum efficiently may be best found all, or in part, through an outside source. The Loan Service Center can stand in your 'knowledge gap' with the experience and knowledge that you need to see the results that your credit union has been looking for.

CU Recovery, Inc. is a full service collection agency, working exclusively for credit unions, dedicated to maximizing recoveries on charged off loans. The Loan Service Center, Inc. provides staffing solutions for credit union collection departments to minimize losses on their delinquent active loan portfolio. The CU Recovery Collection Academy is a resource for continuing education to assure the success of Credit Union collection departments in meeting their member service and delinquency reduction goals. For more information: www.curecovery.com